



## Decisiveness (vs. Procrastination)

*If I had to sum up in one word what makes a good manager, I'd say decisiveness. You can use the fanciest computers to gather the numbers, but in the end you have to set a timetable and act.*

**- Lee Iacocca**

Presidents, generals, and business or community leaders have this trait in common... decisiveness. To be a leader in any situation requires the ability to make a decision quickly, firmly and clearly. This does not mean the decision will produce the perfect solution, but it does mean it should be made with conviction of producing the "right" solution.

One can learn to be more decisive by developing the skills involved in making good decisions. The first thing one can do is learn

to gather accurate information. Once the information is gathered, then learn to ask yourself the question, "is my perspective on the situation clear – free of emotions and biases?"

Next, choose wisely based on your convictions. This is important, since you will also need to be prepared to uphold your decisions and to withstand any controversy from opposing viewpoints.

Lastly, learn to make decisions in a timely manner. *Each indecision brings its own delays and days are lost lamenting over lost days... What you can do or think you can do, begin it. For boldness has magic, power, and genius in it.* - **Johann Wolfgang von Goethe**

### Keys to be Decisive

#### Learn to:

- Not look back
- Not be timid
- Make the right decision and stick to it
- Look at things from other view points before making a decision
- Not give in to peer pressure

Have the ability to recognize key factors and finalize difficult decisions...

*The mission of Prattville-Autauga Character Coalition is to strengthen our communities by promoting excellence in character for each citizen.*

## V isions of Character

A man without decision of character can never be said to belong to himself. He belongs to whatever can make captive of him. - *John Foster*

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